

## Handkerchiefs at 8c

Odds and ends of our 12c and 15c lots. Some left from the holiday business, others from special lots; majority are slightly mused. All linen, embroidered corners, and plain linen.

First Floor

## THREE BIG BARGAINS IN FUR SETS

\$25 GENUINE FRENCH LYNX SET, consisting of an animal-effect scarf, trimmed with two heads and three tails, and pillow or large rug muff; muff plain Skinner satin lined \$14.50

\$17 FRENCH LYNX SET, consists of a scarf trimmed with heads and two tabs in back, pillow or rug muff, plain Skinner's satin lined, handsome glossy fur. Tomorrow at remnant price \$9.50

\$10 RUSSIAN CONEY LYNX SET, a good bargain at regular price. Scarf is trimmed with head and two tabs in the back, and rug muff is trimmed with two heads. Sale price... \$5.98

## SKANN &amp; SONS &amp; CO

8th St. &amp; PA. AVE.

"THE BUSY CORNER"

## 2 to 12 Yards TRIMMINGS

WORTH DOUBLE. Think of it—2 to 12 yards in a remnant, and only 5c. Included are Silk Soutache Braids, Satin Rat-tail Braids, Silk Gimpes, Black Bead Trimming and other kinds.—First Floor.

5c

## ROADS FILE BRIEFS

Want Freight Rate Construction Looked on as Whole.

## CLAIMS OF THE SHIPPERS

Say Carriers Have Not Discharged Burden of Proof Required.

## ERIE MAKES STRONG APPEAL

Attorneys Tell Interstate Commerce Commission Railway Is in Vital Need of Added Revenue.

Claiming that the interstate commerce commission should look upon freight rate construction as a whole and not with relation to any particular article of transportation, whether it be a commodity not included in the classification rates, or embodied in a class, counsel for railway lines in the official classification territory have filed their briefs.

The claims of the shippers are that the carriers have not discharged the burden of proof required by the law. Because they have failed to establish by affirmative proof the reasonableness of the proposed increase on each specific article on the many thousand articles embraced in the official classification, the rate on which will be advanced if the advance in class rates becomes effective.

This, it is declared, "is a totally erroneous view of the matter. If the companies have demonstrated, as we believe they have, that an advance in the class rates is warranted, and that the advances proposed to be made thereon are reasonable, then it necessarily results that the reasonableness of the advances, as applicable to all articles embraced in the classes, has been thereby established."

The contention also is made that if the freight charge for the transportation of any particular article can be demonstrated to be too high, that does not affect the whole class, but merely means that the classification of that article ought to be changed.

## Contention of New York Central.

In the briefs for individual lines, Clyde Brown, for the New York Central, points out that it has been necessary by reason of increased expenses to reduce the company's stock dividend from 4 per cent to 2 per cent on common stock, and that five years ago the company was obliged to discontinue the making of any expenditures from income for improvements.

## RED CROSS SEAL SALES

NOT SO BIG AS HOPED

Receipts of About \$2,500.

Settling Day Arrives and Returns Come In.

Today is settling day for the little Red Cross Christmas seal sales.

Mrs. Theodora North McLaughlin and her assistants have been at the rooms of the Chamber of Commerce since early morning, receiving returns from the stations which have been selling seals since the society women ended their labors Christmas eve. Probably \$2,500 will represent the proceeds of the entire sale.

The returns came in slowly today. Some disappointment was manifested that from many stations, especially those at the drug stores, seals instead of money were brought in.

The committee was especially gratified with the efforts of the Washington high schools, which disposed of 3,000 little seals.

Many incidents were related of the campaign just past. One little fellow came in one day and handed over \$2 of his Christmas money. He said because he was sorry for the children who had tuberculosis and he wanted to help them.

Sec. Grant, the Chairman of Commerce, who received the donation, warmly thanked the boy. Mrs. McLaughlin said that soon afterward he had written acknowledgment of his sacrifice from the Red Cross committee.

Some who were generous contributors last year, it is said, failed to give anything at all this year. Others were quite generous.

Mrs. J. Boardman is to give a reception tomorrow afternoon at her home, from 4 to 6 o'clock, to the young women and assistants who have been working during the Christmas holidays. It is to be a sort of reunion of the workers, who will then learn the results of their efforts. Next week the executive committee will hold a meeting to canvass the returns.

While the fight against tuberculosis in the effort to stamp it out in this community will still be carried on unabated, the Red Cross tuberculosis day camp at 14th and Upshur streets, as heretofore, some women interested in the movement expressed a fear that the needed extension of the camp and the enlargement of its facilities may not be possible, as originally proposed. Others with characteristic faith hoped they might.

## G. O. P. MEGAPHONE MAN HERE

J. Henry Smythe, Jr., Comes to Town to Talk Politics.

J. Henry Smythe, Jr., known throughout the country as "The Grand Old Party Megaphone Man," because of the sensational manner in which he stirred the convention which nominated Theodore Roosevelt for the presidency in 1904, and later, in the convention which nominated Mr. Taft, is in this city.

He has come to confer with some of the leading politicians and get ready for the 1912 campaign. He is stopping at the New Willard.

Mr. Smythe is a young man whose patriotism and sense of duty, and his own expense and with the sacrifice of time and money, he has launched into each presidential campaign with a vigor and force that have attracted wide attention. He is said to be the youngest man ever listed by the republican national committee in its speakers during such campaigns.

He has an attractive personality and in his connection with the National Republican College League is said to have done much, not only in advancing the principles of the party with which he has aligned himself, but in giving advice to young men in civic matters which he has made a study.

Mr. Smythe is a graduate of the University of Pennsylvania, having worked his way through by his own efforts. He is also a successful business man.

But his one great hobby, it is said, has been to preach his political sermons in terse, catchy phrases on public occasions.

His famous megaphone, which was one of the features of the reception given Col. Roosevelt on his return to America last spring.

## Latest Novelty Women's All Patent Kid "Crescent Top" Button Boots; already very popular in New York. Here at...

## Friday Shoe Bargains

That'll Attract Big Crowds.

FOR the first time in several weeks we'll have a Bargain Table Sale of Broken Shoe Sizes at our 7th St. Store—and it'll be a "Hummer"! Complete lines, too, will be greatly reduced tomorrow at all 3 stores—simply because stocks are too large—in certain kinds.

## Broken Shoe Sizes

Friday only and at the 7th St. Store.

Women's \$2.50 to \$4 Shoes—\$1.75

Four tabulars of Tan and Black Kid and Calf, also Patent Leather Button and Laced Boots with kid or cloth tops; broken sizes of over thirty different styles, including remnants of some of our very highest grade shoes. Sizes include nearly all numbers—in one kind or another.

Men's \$2.50 to \$3.50 Shoes—\$1.75

Broken sizes of a dozen or more styles of our regular \$2.50, \$3 and \$3.50 lines, including Tan Russia Calf, Black Gun Metal Calf and Vici Kid, and Patent Leather Blucher, Laced and Button Shoes. Single or double soles; broken sizes ranging from 6 to 11.

Boys' and Girls' Shoes—\$1.50 to \$2.00

45 pairs Big and Little Boys' Tan and Black Calf Laced and Bluchers—values to \$2; excellent wearing kinds; broken sizes, 9 to 11. 50 pairs Child's and Misses' Kid, Gun Metal Calf, Patent Leather, and some Tan Laced and Button Boots, including "samples" and remnants of regular \$1.50, \$1.75 and \$2 lines. Sizes up to big girls' 4.

Child's \$1.25 to \$1.75

15 pairs Broken sizes \$1.25 to \$1.75 Infants' and Small Child's Regular or Extra High Cut Vici Kid, Dull Calf and Patent Boots—with kid, cloth or suede tops—broken sizes to 8. 50 pairs Child's Stout Kid Button Laced Kid or Patent tip Boots—several neat styles; values to \$1.50—most all sizes up to 11.

Complete Lines Reduced Tomorrow at All 3 Stores.

## Women's Dept.

Women's \$5.00 Value "VENUS" 15 \$2.95

15 stunning styles of our celebrated "VENUS" Patent Kid and Patent Colt Button, Blucher and Laced Boots; medium or narrow toes, cravette cloth, velvet, kid or calf tops, straight or wing tips; also plain toe effects. FRIDAY ONLY, \$2.95.

\$2.50 and \$3 Grades Boots \$1.95

25 styles of Patent Leather, Satin and Vici Kid 1, 2 or 3 strap Party Pumps; in black, white, pink or blue. 4 styles Patent Leather Button or Laced Boots; velvet, cloth or kid tops. 10 styles Shapely, Good-wearing Vici Kid or Gun Metal Boots.

\$1.50 and \$2 Grades Warm House Slippers... 95c

Seamless Felt, Real Fur or Silk Ribbon Trimmed Julietts and Antelopes, in a dozen beautiful colors.

Tableful of \$1 Grade Felt Fur-trimmed Julietts and Low-cut Slippers... 67c

## Men's Splendid \$3 Winter Shoes \$2.65

(other stores' \$3.50 kinds), Friday \$2.65

8 styles only—and they're ALL RIGHT in every way—only we have too many of these:

TAN RUSSIA Calf BLUCHERS, WITH DOUBLE SOLES.

3 STYLES OF PATENT COLT BLUCHERS, MEDIUM OR HIGH HEELS.

BLACK VICI KID, ALL KID LINED LACED SHOES.

2 STYLES GUN METAL Calf SNAPPY BUT-TON OR LACED SHOES.

TAN STORM Calf BLUCHERS—EXTRA HIGH CUT.

Child's Good Wearing Vici Kid Button or Laced Boots; small child's sizes 9 to 8... 48c

Child's \$1.75 kinds: \$1.49

Child's \$2.00 kinds: \$1.69

Misses' \$2.50 kinds: \$1.89

Sizes 11½ to 2. Friday... \$1.89

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